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APPLICATION FOR MEMBERSHIP Page 1

DATE:	<u> </u>
COMPANY NAME:	
TRADING NAME:	
(If different) TELEPHONE:	FACSIMILE:
POSTAL ADDRESS:	
PHYSICAL ADDRESS:	
E-mail:	Home Page: www
COMPANY DETAILS: Date and Place of Incorporation:	(II Available)
Names and Addresses of Directors and	d Shareholders, also please list share holdings:
Paid Up Capital:	
Bank:	Branch
Accountant's Name and Address:	
Solicitor's Name and Address:	



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METHODS OF SALES PERSONNEL REMUERATION

(Tick One or More as Appropriate) Commission? Employee? Retainer? Other (describe)? Buy/Sell? SALES PERSONNEL - LEVELS OF ATTAINMENT (Brief summary of your marketing plan/structure including names of various levels and how attained) (If necessary attach your standard sales material for clarification) RECRUITING INCENTIVES (Briefly describe the types of incentives offered eg cash, product, discount, gifts, etc) What is your Joining Fee (s) N.Z.\$_____ PRODUCT GUARANTEE Do you have a written product guarantee? Y/N (Please attach a copy of any consumer literature where your written guarantee appears) **Staff:** No of Paid Employees: _____ No of Sales Personnel:



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$\underline{COMPANY\ AFFILIATIONS}\ (as\ applicable)$

-	•	aland Company have to any particle, a division, a subsidiary, a licens	± •	
• •	company a member of	of the D.S.A. in another country(s)	?	
		upplier, Other? (State which)		
Who is or will be	your representative	to the D.S.A.N.Z:		
	Name in Full:	·		
	Position in Compa	nny:		
COMPANY P	RODUCTS SOL	D OR SERVICES PROV	/IDED	
List types of good	ls or services:			
List any unique bi	rand names:			
Please supply a sn	nall sample of your	literature for file information		
PRODUCT SO	<u>OURCE</u>			
	Own local manufa	acture%		
	Local Purchase	%		
	Imported	%		
SERVICE LO	CATION (Give pe	rcentage if service provided)		
	Services provided entirely within New Zealand%			
	Services provided	from outside of New Zealand	%	
SALES METH	<u>IODS</u>			
Door to Door ?	Party Plan ?	Multilevel Reward?	Catalogue ?	

Free Demonstration	?	Other?	(Describe)	
			` ′	



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<u>ATTACHMENTS</u>
Attached to this application is a sample copy of our:
Guarantees Product and/or Service ? Product/service Brochure ? Other Literature ?
On behalf of (Company Name)
We also declare that we have completed all information requested in this application truthfully, and to the best of our knowledge.
I understand that full membership will be granted after two years from application subject to trading record and that full membership may be granted earlier on the basis of record and other DSA membership subject to the discretion of the Executive of the Association.
I understand that my membership fee is applicable for the calendar year irrespective of joining date is No Pro-Rata of Annual fees is applicable.
Signature(s):
Position(s):
Date: